



God's Property



"Be-Do-Have"

Early on in my entrepreneurial career I heard this motivational speaker, Les Brown, and it has stuck with me ever since I heard it. What does it mean? It's very simple but yet profound.

Successful real estate investor, I followed this mantra. The first step I had to take was to "Be" a successful real estate investor in my mind. I had to believe I was this person. When God told Abram that he would have a

late, there are some wealthy real estate investors who I would never want to be like.

When you do the first two steps, you will then have what a successful real estate investor has. This is not an overnight process, it's one that will take diligent effort, but the payoff is well worth it. You must believe this will come true, no matter how difficult it gets or what others say.

Before I go into detail I wanted to test this mantra with Biblical scripture. I was delighted to see how this mantra has its roots in God's Word. "By faith Abraham obeyed when he was called to go out to the place which he would receive as an inheritance. And he went out, not knowing where he was going. By faith he dwelt in the land of promise as in a foreign country, dwelling in tents with Isaac and Jacob, the heirs with him of the same promise..." Hebrews 11:8-10



great nation, it was beyond his wildest imagination, but he knew in order for this to come to pass he had to **believe** it was as God said it would be.

This mantra of Be -Do-Have is an act of faith just as with Abraham. "...The Lord had said to Abram: get out of your country, from your family and from your father's house, to a land that I will show you. I will make you a great nation; I will bless you and make your name great; and you shall be a blessing." Genesis 12:1-2. And he did just that, he left, as we read above. When I decided I wanted to be a suc-

The next step I had to take was "Do" what a successful real estate investor does. What if I don't know what a successful real estate investor does? He's most likely not doing some of the things you are doing, so begin by not doing frivolous things. Get with successful real estate investors and find out what they do. Be careful who you emu-

Do...Have.

God Bless,

Juan C. Restrepo

Don't forget, May 7th is a national day of prayer.

